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*Elle Decor*

## SIGNATURE ARCHITECTURE SPEAKS THE LANGUAGE OF HOME

The classic styling and green technology of custom-built Yankee Barn Homes have inspired homeowners for half a century.

Innovative, sustainable, distinctive: Yankee Barn Homes has been on the leading edge of the custom home building industry for 50 years. Since the company's founding by Emil Hanslin in 1969, Yankee Barn has gained an international reputation for its homes' high-quality craftsmanship and energy, time, and cost efficiencies.

Its award-winning designs can be found throughout the Northeast, across the United States, in Canada, and overseas in Ireland. "People come to us because they want a Yankee Barn

home," says Kerri Terwilliger, director of project management. "They've fallen in love with our style."

Clients are drawn to Yankee Barn's inviting architecture: Customizability is at the heart of the company's success. While they share some DNA, no two Yankee Barn homes are exactly alike. From its signature barn, coastal, and contemporary homes to mountain lodges, classic cottages, farmhouses, and carriage houses, says Terwilliger, "Every home is a very personal and custom experience."

Yankee Barn projects are executed in three phases: design, production,

and build. "During the first step in our process, we work with a client's vision to design their home," explains Terwilliger. "We then produce their unique panelized structural shell package in our Grantham shop, employing our trademarked True Roof™ and True Wall™ systems. Once complete, the shell's components are delivered to the client's property, where Yankee Barn crews complete a highly efficient build—the home is enclosed and weathertight within two weeks. At that point, the client's general contractor takes over, working with the owner to complete their home's finishes."

### THE YANKEE BARN HOME ADVANTAGE

Yankee Barn homes are known for their vaulted ceilings and exposed posts and beams, but the building process can be applied to any architectural style. The custom prefabricated shells are built inside, in a climate-controlled environment, but any resemblance to what one might think of as modular homes stops there. "Our homes are not mass-produced, are not modular, and we don't have machinery pre-cutting templated designs," says Terwilliger, emphasizing the differences. "Our homes are built one at a time—customized to homeowners' visions and skillfully handcrafted in our shop."

There are several advantages to a Yankee Barn home, and chief among them



are quality materials and building techniques, energy efficiencies, swift on-site construction, and—most importantly—their people.

The inherent flexibility of the company's True Roof™ and True Wall™ systems affords Yankee Barn limitless design possibilities. "We can create anything any traditional builder can," says Terwilliger. "Because we are building in the shop, everything can be done precisely, which ends up saving time, money, and job waste on site."

Green, sustainable design has been a hallmark of Yankee Barn since day one. "Every home uses the highest R-value insulation on the market, made from recycled materials with no off-gassing," says Terwilliger. "It would be labor intensive to use this product on site, but building in our shop with our trademarked techniques, that's not an issue."

The speed with which everything comes together on site is another plus—especially in communities allowing only short windows for

home construction or remote sites with limited access to materials. Says Terwilliger, "Yankee Barn's shell packages—panels composed of walls, insulation, and windows—arrive on site ready to erect. Traditional framing takes more time, requires more room to stage materials, and creates a lot more noise."

Each home is a companywide undertaking. "The carpenters working in our timber frame shop are the real stars. They build everything by hand using saws, chisels, and years of experience to give life to our designs," says Terwilliger. "A lot of thought goes into our homes, with consideration given to the selection and placement of each piece of timber. We are proud of our product and the skills and cohesiveness of our team—every employee has had a hand in creating every Yankee Barn home."

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