AS SEEN IN
Fortune, Entrepreneur, Time & Bloomberg Businessweek

NASHVILLE ▪ FINANCIAL

BUILT ON INNOVATION
DRIVEN BY PASSION

The Westside Wealth Management team, led by Seth Radow, Managing Director, Senior Vice President, and Senior Portfolio Manager, aims to exceed client expectations with its exclusive intellectual capital and client-first mentality.

Seth Radow loves what he does; he and partners Luke Dillon, Financial Advisor, and Kirk Aguer, Senior Registered Associate, have built their Los Angeles headquarters into an unofficial private family office. Every day, they set clients on a path towards prosperity and help in a host of other ways one seldom experiences when working with a typical wealth manager. It's a model Radow is building upon in the firm's new office in Brentwood, Tennessee.

"People in Tennessee have been very open and accepting not only of the concierge-level of client services Westside Wealth works to deliver but also of the innovative portfolio strategies we have to offer," he says. "Our multistate presence is also helping us expand our footprint—geographically, we're well situated to assist more clients than ever before, especially wealthy families and businesses that maintain a bicoastal or national presence."

Client-Centric Approach

Each client is unique, Radow insists, and each deserves to be and feel important.

"We are honored to manage the intimate financial affairs of individuals, families, successful business owners, and corporations. That's why we go above and beyond traditional expectations the way we do," he explains. "Sometimes clients need someone who will simply lend an experienced ear, and sometimes they need help in more tangible ways."

From onboarding to investing to financial planning, clients find a clear path to follow to help meet their goals—mission critical in managing the complexities of significant wealth.

A Different Way to Invest

Westside Wealth has brought their creative portfolio solutions to Middle Tennessee.

"We have created a variety of risk-based models for clients of all ages and stages of life. We view risk management as the fundamental approach behind our investment models and financial planning," Radow says.

He adds that his team's model portfolios are designed to deliver risk-adjusted returns that help meet the financial needs of every client. Using an exclusive and nationally recognized approach to investment management, they tend to work with often overlooked and misunderstood areas of the investment universe, which can help to potentially reduce volatility while offering appreciation over time.

Radow's partner, Luke Dillon, explains that "paired with detailed financial planning, prudent risk and investment management are imperative to successfully help achieve life's goals. The investments need to meet the objective of the client's financial plan."

"We're investing, not gambling," Radow asserts. "And that's why we choose to structure our allocations to diversify risks to provide financial stability while at the same time helping clients achieve their lifelong financial goals."

WESTSIDE WEALTH MANAGEMENT OF RAYMOND JAMES®

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