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IN LAW**

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MORE THAN A BOUTIQUE

Full-service law firm **Briglia Hundley** provides clients with high-quality representation and personalized attention.

"Putting together a great team creates meaningful efficiencies for the client," says Jim Hundley, partner and cofounder of Briglia Hundley. "We always seek to combine the experience of our established attorneys with the energy of our associates. As a result, we're able to provide our clients with a very high standard of service at exceptionally fair rates."

Founded by Hundley and Steve Briglia, both former prosecutors, the firm quickly became well known for its criminal defense practice. Through the years, however, Briglia Hundley has grown into a full-service law firm by adding practice groups focused on family law, personal injury, estate planning, eminent domain, and appellate litigation. However, its largest growth has been in the areas of commercial litigation and corporate law.

Collaboration is one key reason for Briglia Hundley's success. "We don't have



Left to right: Brian Lubkeman, Partner; Robert Cox, Partner; Courtney Harden, Partner; Steve Briglia, Partner; Amy Bradley, Partner; and Jim Hundley, Partner.

attorneys who work in solitude on their cases," says Hundley. "Our attorneys and staff work as a team to support our clients. This collaboration allows us to provide our clients with a breadth of experience and high-quality representation."

Senior partners and younger associates are expected to work together, with delegation and team building being essential elements of the job. This approach allows the firm to counter anything opposing counsel might throw at them.

"Even our clients don't always recognize the depth of our team's experience," notes Robert Cox, a partner at the firm. "Several of our attorneys are former partners at much bigger firms, meaning we can offer the same level of skill and insight as a big firm, but we can do it at boutique firm rates."

Cox notes that Briglia Hundley's attorneys routinely "go head-to-head" against the largest, most expensive law firms in the

United States, regularly achieving positive outcomes for their clients.

Local Know-How

The firm's attorneys also have great familiarity and strong ties to the area's local courts. "For instance, the United States District Court for the Eastern District of Virginia is a unique place, known for its 'rocket docket' with strictly enforced procedures designed to speed cases along much more quickly than other federal districts," Cox says. "It's helpful to work with a firm like ours because we understand the local rules and customs. We won't be surprised by them. In fact, we'll use them to our client's advantage."

Cox notes that every attorney in the firm has an exceptional knowledge of their area of the law coupled with comprehensive and well-earned litigation and negotiation skills. This allows the firm to provide its clients with legal support across a spectrum of practice areas. For example, a corporate client receiving general counsel and transactional support from the firm need only look down the hall for attorneys to represent it when litigation arises. "When you hire Briglia Hundley, you're hiring a firm with a deep bench and broad expertise," Cox says.



Left to right: Allison Riddle, Associate; Sonja Aoun, Partner; and William DeVinney, Of Counsel.



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